

**PROFESSIONAL PROFILE**

Mr. MacIntosh holds a Bachelor of Business Administration from Wilfrid Laurier University, with a specialization in Supply Chain Management.

He is currently the Client Services Manager with WebSan Solutions Inc., a Silver Certified Microsoft Partner & ERP implementation firm.

Mr. MacIntosh is involved the managing of strategic client projects as well as generating new client engagements. Adam manages both the Implementation & WebSan Support Teams.

**RANGE OF EXPERIENCE**

Mr. MacIntosh professional experience began as an accountant before moving onto a role as a financial analyst with Ontario Power Generation (OPG), one of the largest power generators in North America.

While at OPG, Mr. MacIntosh was responsible for tracking & approving invoices with a \$30 million annual budget.

He came to WebSan Solutions Inc. in 2007 as a Business Analyst. In this role, he successfully implemented capacity planning & scheduling at a large US defense contractor, realizing a half million dollars in annual inventory savings. Mr. MacIntosh also led a warehouse layout & shipping procedure optimization for a large consumer goods company during this time.

**SELECTED ASSIGNMENTS**

In 2008, Mr. MacIntosh's role expanded to Senior Implementation Lead with WebSan Solutions Inc. During this time, his focus shifted to implementing & supporting clients utilizing Microsoft Dynamics GP. A Microsoft Certified Business Solutions Specialist, he managed dozens of Microsoft Dynamics GP projects from inception through to design, configuration, testing, training & support. During his Dynamics GP career, Mr. MacIntosh has overseen full implementations for a wide variety of businesses including many professional services firms, numerous retail companies, publicly traded firms, government agencies, financial service providers, manufacturing focused companies, a national security services firm, & an international sports agency.

In addition to Dynamics GP implementations, Mr. MacIntosh has managed projects implementing inventory control, manufacturing, project accounting & payroll process re-design for Microsoft Dynamics GP customers. Further, many projects involved system customizations and integrations into Dynamics GP.

In recent years, Mr. MacIntosh's role has expanded further to managing the WebSan technical support team & overseeing a team of project managers implementing Dynamics GP. Further, Mr. MacIntosh is routinely involved in new client acquisitions & oversees negotiations on client engagements.

**AREAS OF SPECIALIZATION**

- Team Management & Leadership
- Project & Change Management
- ERP Configuration & Implementation
- Microsoft Dynamics GP
- Project Accounting
- Systems Integration

Additionally, he has completed professional training in

- Project Management
- Information Technology
- Supply Chain Management
- Commerce and Management

**TECHNICAL SKILLS**

Mr. MacIntosh has extensive experience with the following applications:

- Microsoft Dynamics GP 2010
- Microsoft FRX / Management Reporter
- Microsoft Report Writer
- Integration Manager & eConnect
- Infor Syteline ERP
- Standard office productivity software

As well as knowledge of:

- Financial statement preparation
- Payroll administration
- Inventory control
- Project management and project accounting

And various degrees of programming experience with:

- Java
- SQL

He has also completed formalized training & certification in:

- Microsoft Dynamics GP
- Microsoft FRX
- Project Management