## PROFESSIONAL PROFILE

Mr. Jiwani holds an Honours Bachelor of Business Administration and an Honours Bachelor of Science in Computer Science from Wilfrid Laurier University in Waterloo, Canada.

He is currently an Implementation Lead with WebSan Solutions Inc, a Silver Certified Dynamics ERP Partner.

Mr. Jiwani is responsible for the implementation and management of client projects as well as end-user training, business intelligence reporting, and the development of software customizations and integrations.

## RANGE OF EXPERIENCE

Mr. Jiwani has spent his entire career in the Information Technology industry. He began working as a Project Coordinator in the Radio Software division of Research In Motion (RIM). In this role, he managed the manual and automated testing of various BlackBerry devices and also developed internal web tools using SQL, PHP, Perl, and HTML that were used by over 100 software engineers on a daily basis.

Mr. Jiwani later moved into the Marketing Intelligence department at RIM, where he was responsible for managing reporting requests to support marketing teams with business decisions. Here, he specialized in compiling raw data from SAP BW, conducting statistical analysis, and presenting concise recommendations to senior management, including RIM's COO. He then joined the Product Marketing team at Sybase Inc. where he piloted customer research campaigns for two database products and also focused on creating enterprise data management collateral.

Next, Mr. Jiwani spent some time in Operations as a Business Analyst for Hewlett Packard (HP). In addition to managing a product line and conducting channel inventory analysis, Rahim also supported other Inventory Analysts and Business Managers with statistical reports and data analysis. Further, he implemented significant process improvements by developing automations for various processes and reports using SQL and VBA.

Mr. Jiwani joined WebSan in 2011 and has since been a key member of the ERP Design and Implementations team while also specializing in the development of Custom Integrations and Business Intelligence Reporting.

## SELECTED ASSIGNMENTS

Over the years Mr. Jiwani has been involved in over 15 ERP implementations.

In recent years, he has been heavily involved in implementing complete ERP solutions for numerous clients of all sizes. These solutions have ranged from implementing and supporting Microsoft Dynamics GP alone in the areas of Financials, Inventory Management, and Project Accounting to also integrating custom developed Web Portals and database-linked Excel templates.

In early 2013, Rahim acted as system architect and project manager for an international retail store expansion into Canada wherein WebSan implemented Microsoft Dynamics GP integrated with Microsoft's point-of-sale system (Dynamics RMS), which resulted in more efficient financial and operational planning and reporting for the client.

Throughout his time at WebSan, Rahim has developed several custom integrations and SQL reports that linked to the Project Accounting module in Dynamics GP. For one client in particular, these tools are used daily throughout the company and have not only resulted in significant process efficiencies and cost savings for the client, but also real-time profitability reporting for senior management based on actual data from GP as well as forecasts made by numerous PMs across the company.

Mr. Jiwani has also been instrumental in technical training for clients as well as customer support for all of WebSan's implementations.

## AREAS OF SPECIALIZATION

- ERP Configuration & Implementation
- Business Intelligence Reporting
- ERP Integrations and Customizations
- Software Training and Support
- Raw Data Analysis

Additionally, he has completed professional training in:

- Information Technology/ERP systems
- Project Management

## TECHNICAL SKILLS

Mr. Jiwani has extensive experience with the following applications:

- Microsoft Dynamics GP
- SQL Server Management Studio
- SQL Server Reporting Services
- Programming Languages: Java, Python, Objective-C, SQL, and VBA

As well as knowledge of:

- Procurement and Payables
- Project Management and Project Accounting
- Financial Management
- Accounts Payable, Accounts Receivable
- Generally Accepted Accounting Principles (GAAP)